

# Subgrant for Capacity Building



**PRESENTED  
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**CENTER FOR VICTIMS OF TORTURE**

# Choosing the Project



**WHAT CAPACITY CAN WE BUILD?**



# Financial Stability



## Ways to increase revenue

- Donations
- Products to Sell
- Training Services
- Insurance Reimbursement



# Money in the Bank



## Medical Billing

- What would we gain by bringing it in-house?
- Are there inefficiencies in the system?
- Are there claims that aren't being filed?

# Abstract - Part I



## Purpose / Rationale

- Clients eligible for Medicaid
- Specialist resigned
- Struggles with process
- Outsourced
- Hired Specialist
- Outsourcing inefficient
- Solution: Bring in-house



# Abstract - Part II



## Goals, Objectives & Outcomes

- Decrease inefficiencies
- Less denied claims
- Control of billing
- Submit claims on time
- Resolve errors quickly
- Monitor trends
- Resolve issues quickly



# Abstract - Part III



## Design & Implementation

- Restructure staff duties
- Work with tech dept
- Integrate with EMR
- Cancel outsourcing



# Abstract - Part IV



## Monitoring

- Reduce claim denials
- Monitor billing errors
- Monitor efficiencies
- Evaluate staffing needs
- Evaluate provider productivity
- Build sustainable client care delivery model

# Budget vs. Actual Cost



Budget	Cost
Medical Billing Software	\$2,800
Medical Coding Books and Training	\$200
<b>Total</b>	<b>\$3,000</b>

Actual Cost	Cost
Medisoft Medical Billing Software (includes 20% nonprofit discount)	\$2,016
ZirMed Clearinghouse Setup Fee (includes \$100 nonprofit discount)	\$399
ZirMed Clearinghouse monthly fee \$129 x 6 months	\$774
<b>Total</b>	<b>\$3,189</b>

# NCB Sub-Grant Awarded !!!



## Seed Money

- Grant Amount = \$3,000
- Time = Six Months
- Small Grant + Short Time = Big Impact

# Lessons Learned

MEDICAL BILLING  
IS VERY COMPLEX

ALLOW EXTRA TIME

HAVE A PLAN B

BE READY TO  
CHANGE HORSES IN MIDSTREAM

COMMUNICATION IS THE KEY  
TO SUCCESS



# Subgrant for Capacity Building



**QUESTIONS**

**???**